

Zero Abuse Project

Major Gifts Officer

Part-time Contractor

Job Summary

Zero Abuse Project, a national nonprofit organization dedicated to protecting children from abuse and sexual assault, seeks a part-time fundraising contractor to secure major gifts.

Responsibilities:

- Identify, cultivate, and steward annual donors and solicit multi-year pledges
- Conduct research to identify major gift prospects. Develop and execute solicitation strategies for each assigned prospect, ensuring regular and systematic contact.
- Work closely with CEO, Director of Development and Board Members to engage new stakeholders and donors
- Assist the organization in creating, organizing, and implementing fundraising campaigns
- Provide CEO and Board of Directors support for donor visit acquisition and solicitation
- Identify potential donor testimonials for highlighting on website and in newsletters, grants, and promotional/fundraising videos
- Meet or exceed strategic goals, routinely reporting on progress
- Assist with organizational events and sponsorships with specific fundraising goals

Qualifications:

- BA (required), MA (a plus)
- 5+ years' experience in development
- Experience leading successful fundraising strategies for a mission-driven organization
- Proven track record of achieving fundraising targets and goals
- Proven experience in working a major gift from start to close
- Demonstrated track record at the major giving level
- Demonstrated excellence in organizational, managerial, and communication skills
- Excellent writing and copy-editing skills
- Awareness of and adherence to AFP Code of Ethical Standards
- Excellent references

Compensation

Commensurate with experience

Other Information

- Reports to the Chief Executive Officer
- Fully remote position
- Part-time contract (not eligible for benefits)

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To Apply

To apply, please send the following materials to careers@zeroabuseproject.org:

- cover letter
- resume
- 3 professional references

Please use the subject line 'Major Gifts Officer – [your name]' and include all materials as attachments.